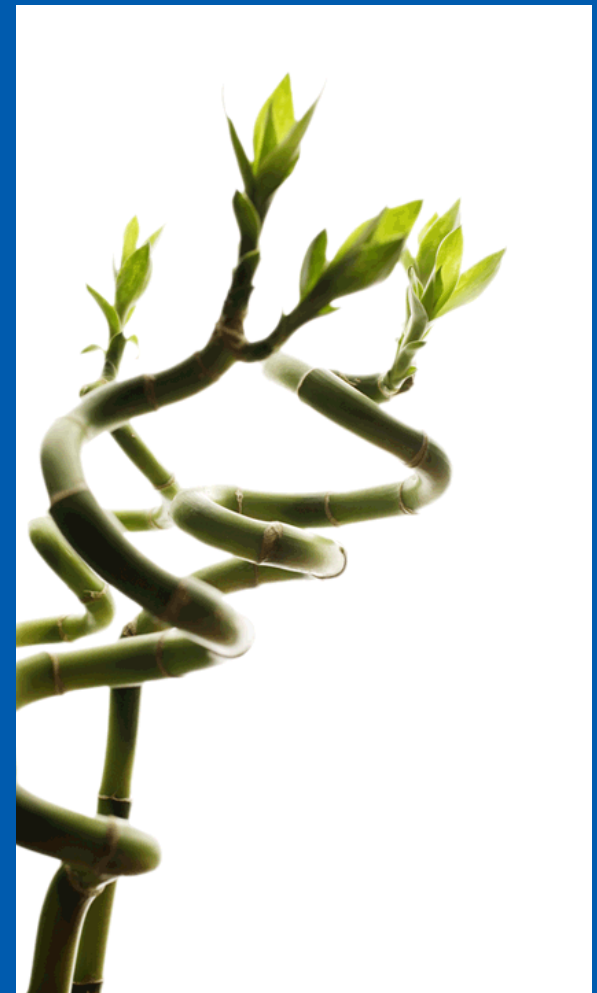




Go further, faster™

The Product Content Ecosystem: Extending DITA Beyond NetApp

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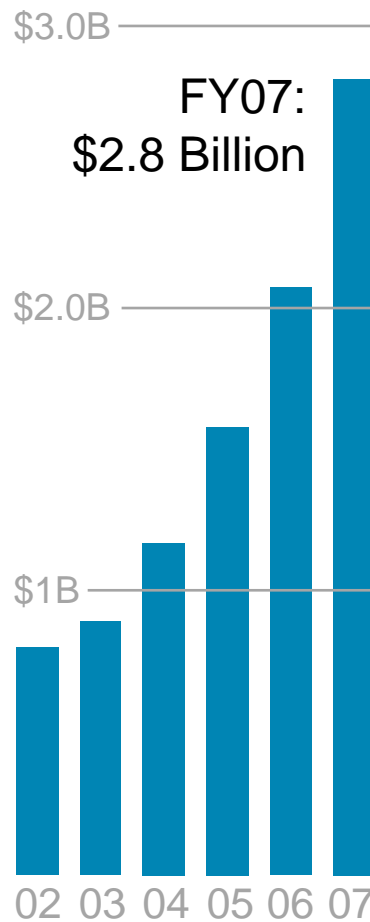


Agenda

- Introduction to NetApp
- Why XML
- Why DITA
- Why CMS
- Why Localization (L10n)
- Where DITA has taken us thus far
- Where we want to go – inside NetApp
- Where we want to go – beyond NetApp



NetApp at a Glance



- Worldwide, enterprise customers
- Broad portfolio of innovative storage and data management solutions
- Industry-leading partners
- Comprehensive professional services
- Global support
- Customer success fuels our growth

~7000+ Employees Offices in over 110 countries
Fortune 1000 NASDAQ 100 S&P 500



NetApp Information Engineering

- Produces all documentation for NetApp products
 - User manuals
 - Configuration guides
 - Online Help
 - Installation posters
- Publishing to print, Web, Help
- ~80 writers, editors, production staff
- Multiple locations: Sunnyvale, RTP, Waltham, Pittsburgh, Bangalore



One Scalable Storage Architecture

Nearline
Storage



NearStore®
Economical
Secondary
Storage

Remote/
Small Office



FAS200 Series
Remote and
Small Office
Storage

Primary
Storage



FAS900 Series
FAS3000 Series
Unified
Enterprise-Class
Storage

Storage
Virtualization



V-Series
NetApp
Simplicity for
Heterogeneous
Storage

Virtual Tape



**Virtual Tape
Library**
Backup and
restore data

Data ONTAP™ Operating System – SAN, NAS, iSCSI

- One architecture
- One application interface
- One management interface
- Total interoperability



Go Green: Reduce, Reuse, Recycle



Product Efficiency

- Server utilization & virtualization
 - 50% less rack space
 - 52% less power; 51% lower heat*
- Deduplication

Information Efficiency

- Write Once Use Many
- Use DITA Topic anywhere
- Content Ecosystem

*Source: Mercer and Oliver Wyman TCO studies



XML, DITA, CMS, L10n



Why XML?

- Business drivers:
 - Breadth and depth of content
 - OEM rebranding
 - Modular products
 - Multiple rapid software releases
 - Multiple content delivery vehicles
 - Global product development
- Non-drivers
 - Localization (yet)



Why DITA?

DITA = Darwin Information Typing Architecture

- Modular content model for modular products
 - Considered, piloted DocBook
 - DITA is natural extension to NetApp's Information Mapping roots
 - Reuse designed into DITA paradigm
 - Delivery vehicles supported by DITA Open Toolkit
 - DITA invented by our OEM partner IBM
- Started DITA pilots in 2005



Why CMS?

- Benefits of running on NetApp storage only go so far
 - Easy backup/restore but no version control, access control
 - Still constrained by network issues
 - Thousands of files to manage
 - File-aware but not content-aware
- Key requirements
 - Global usage
 - Offline usage
- Non-drivers
 - Localization (yet)



Why Localization (L10n)?

- Was ad-hoc
 - Loosely coupled: driven by regional demand and using regional assets and resources

- Now corporate priority
 - Company-wide core team, reps from different functions, sponsored at SVP level
 - Selected 2 LSPs
 - Unifying needs and driving investments
 - Decisions to make: Which languages? Which products? What collateral?
 - Core team model enables whole-product, whole company thinking



Where we're at now

DITA

- 1/3 of content in DITA
- Remainder migrating through this year

CMS

- Beginning to migrate content and users to the Trisoft InfoShare CMS
- Gathering requirements for integration with TMS

L10n

- Corporate core team to make decisions
- Investing in corporate tools, processes, and headcount



Benefits we've seen from DITA (already!)

Easier rebranding
of OEM
deliverables

More information
deliverables with
same headcount

Leverage content
assets across
department

- Level of conditionalization only possible in XML
- Multiple outputs from same source content
- Reuse of topics between project teams
- Better content
 - Task-orientation with Concept and Reference supporting topics
 - Structure focuses the writing



Benefits we expect to get when we start localizing

Reuse drives L10n cost downward

Language-aware CMS as repository

Allow partners to leverage content

- Content reuse (atomic topics, conref) through DITA helps in all languages
- Trisoft CMS tracks language objects with source, does diffs so just changed content is flagged for translation
- Trisoft pulls software strings from l18n resource files into docs
- Pass topics directly to TMS via workflow
- Sharing of translation assets
 - Terminology, TMs, Author Assistant profiles
 - Translated DITA topics



Growing a Content Ecosystem





Reuse within NetApp

Brand Information Engineering content as:
tested, validated, “from the source”

NetApp U

Same procedural task topic used
in tech manual, WBT, and
instructor-led class

NetApp Global Support

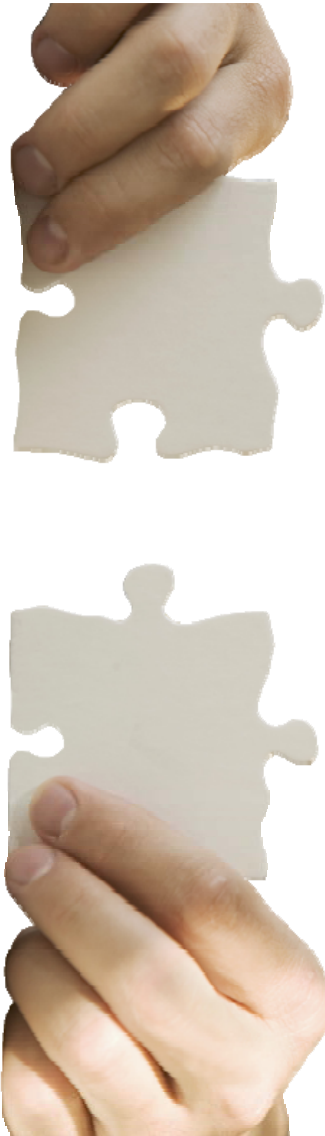
Knowledge base incorporates
DITA topics

NetApp Marketing

Leverage technical concept
topics for white papers



Reuse within NetApp: How to get there?



Connect and Communicate

- Web services in our CMS's
- Status definitions

Tools and Processes

- File formats and delivery vehicles
 - DITA as the core content authoring model
 - Office XML looking promising
 - SharePoint as possible intermediary



Reuse beyond NetApp: the real goal

- Start with our OEM relationship with IBM
 - Current: Rebrand books then hand off “IBM” PDFs
 - Future: Pass DITA topics back and forth; allows IBM to use their existing DITA translation process
- Beyond NetApp: Everyone in the product stack
 - Not just NetApp + IBM, but NetApp + VMWare, NetApp + Xyratex
- Beyond NetApp: Sales and support channels
 - Partners in company value chain: VARs, integrators
 - Big spectrum of partner companies: from global VARs to SMB integrators.



Reuse beyond NetApp: How do we get there?

- Problems to tackle (partial list):
 - Knowing when content is ready to share
 - Moving the content around
 - Copyright/Intellectual Property
 - Editorial standards – usage, terminology
 - Voice, tone, style
 - Reviews and incorporation of comments
 - Bugs! How to notify and get them fixed.
 - Translation: tracking of source, translated content, translation memories

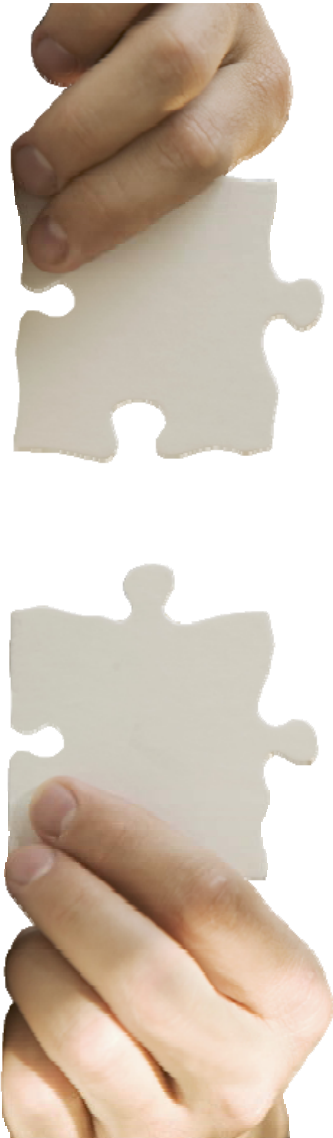


Reuse beyond NetApp: How do we get there?

- Specific problems in DITA
 - DITA Specializations
 - “Easy because of fallback processing”
 - But: How to communicate updates to the specialization?
 - But: What if specializations collide?
 - DITA Conditions
 - DITA constrained to the “big 4” attributes: audience, platform, product, otherprops
 - Trisoft CMS allows anything, plus Boolean logic
 - Even within the big 4: one company’s “product” might be another’s “platform”



Reuse beyond NetApp: How do we get there?



Starting to think about solutions

- Goodness of GUIDs
 - Trisoft CMS topic is unique wherever in the universe it ends up
- Author Assistant controls style, ensures consistency of usage
 - Agree on common style, then share profiles between partners
- Translation Management Systems as model for getting content back and forth
 - Already managing moving topics between companies



Eventually... Beyond Books



- Knowledge about customer via NetApp Autosupport
- Leverage that customer knowledge to provide unified information
- Provide custom, localized documentation, training, support experience
- No more product-focus or vendor-focus but a customer-centric focus



Questions?